



UC, Connecting Communities with  
Reliably Intelligent Infrastructure



**Stamatis ILIOU**  
B2B Channel Sales Manager, Hellas & Cyprus

We're applying over 20 years of networking experience into the innovations of tomorrow.

TP-Link  
Technologies



neffos



Networking



Smart Home



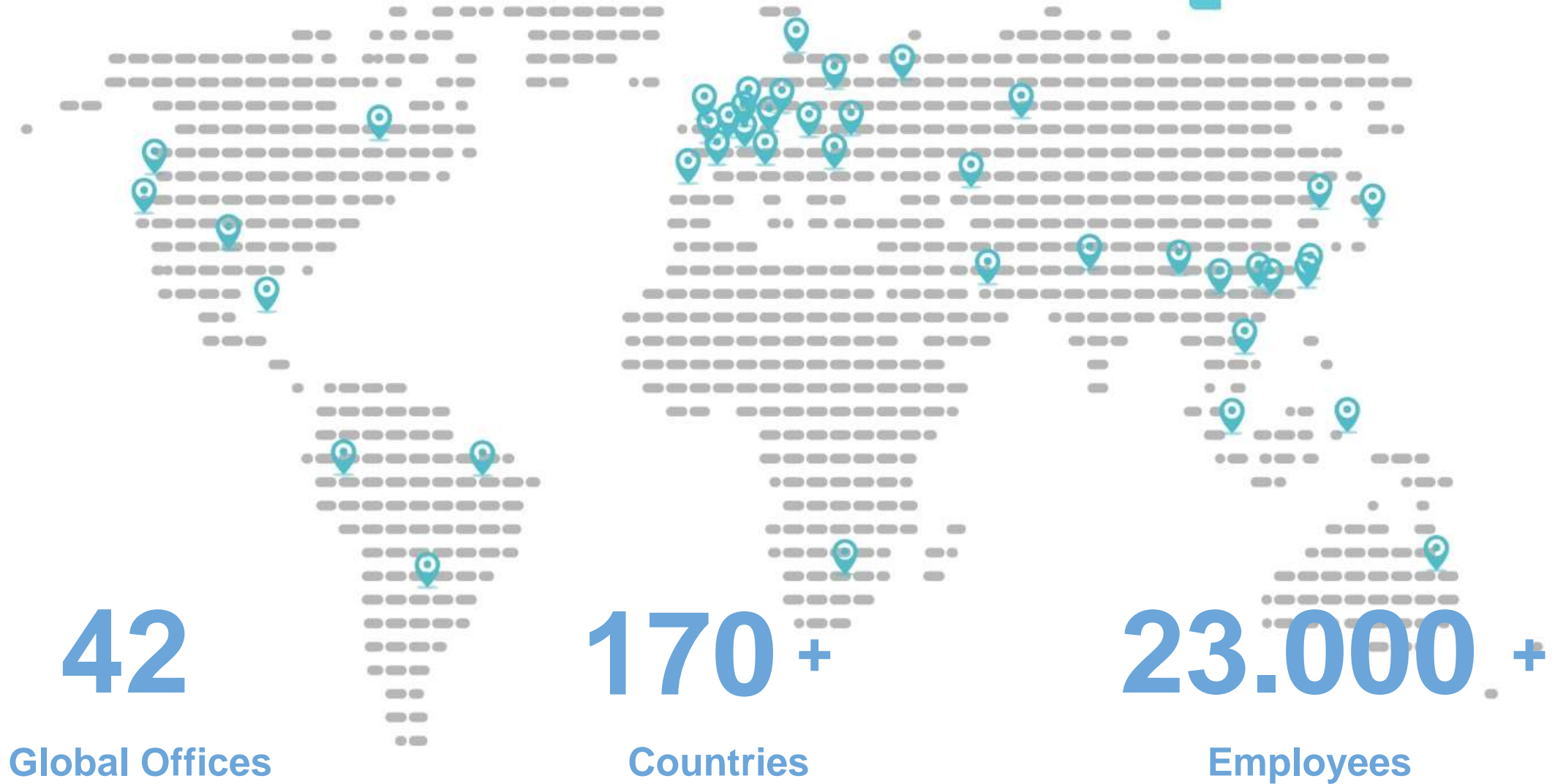
Smart Accessories



Service Provider



Smartphone

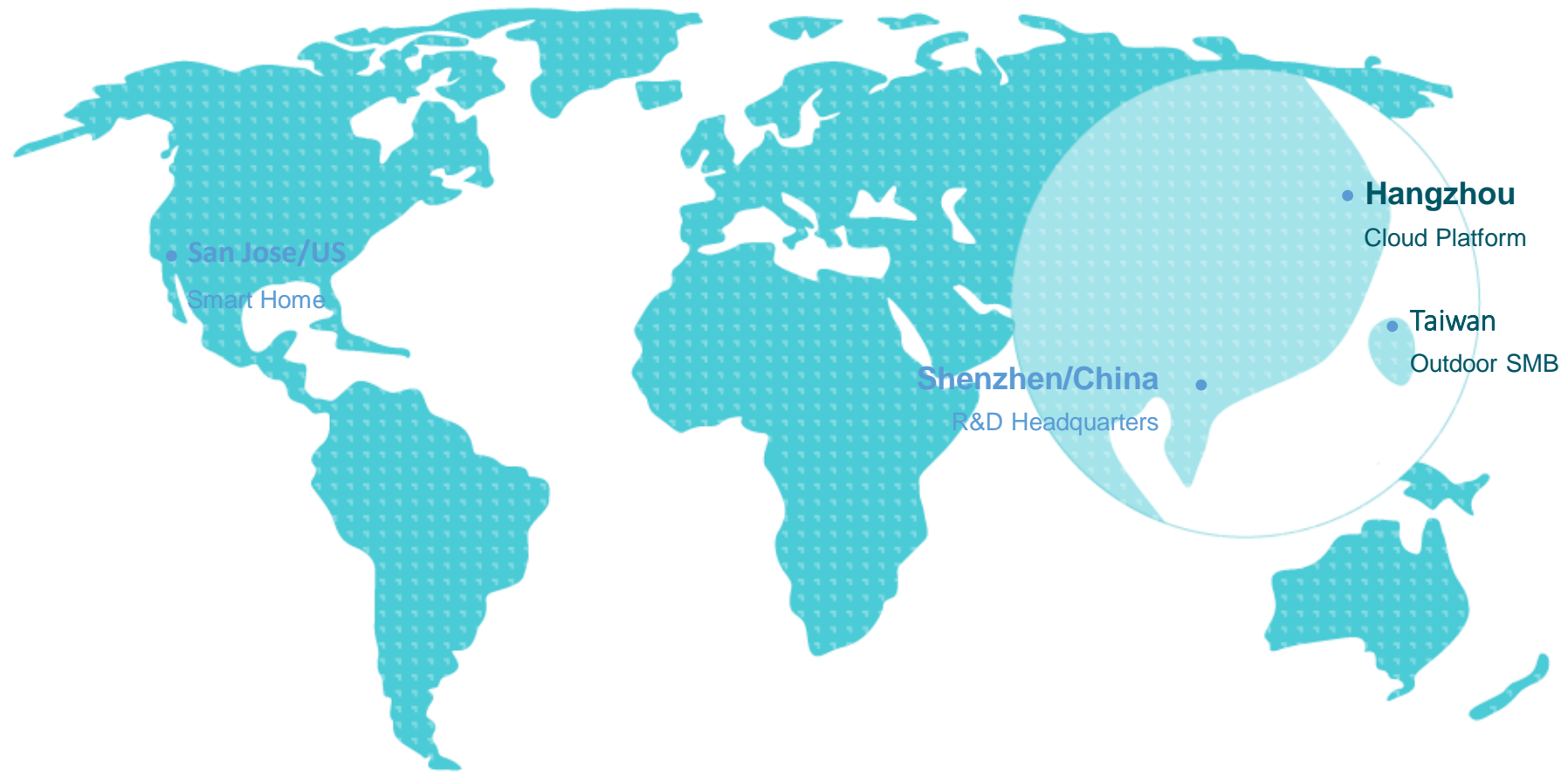


Global Offices

Countries

Employees





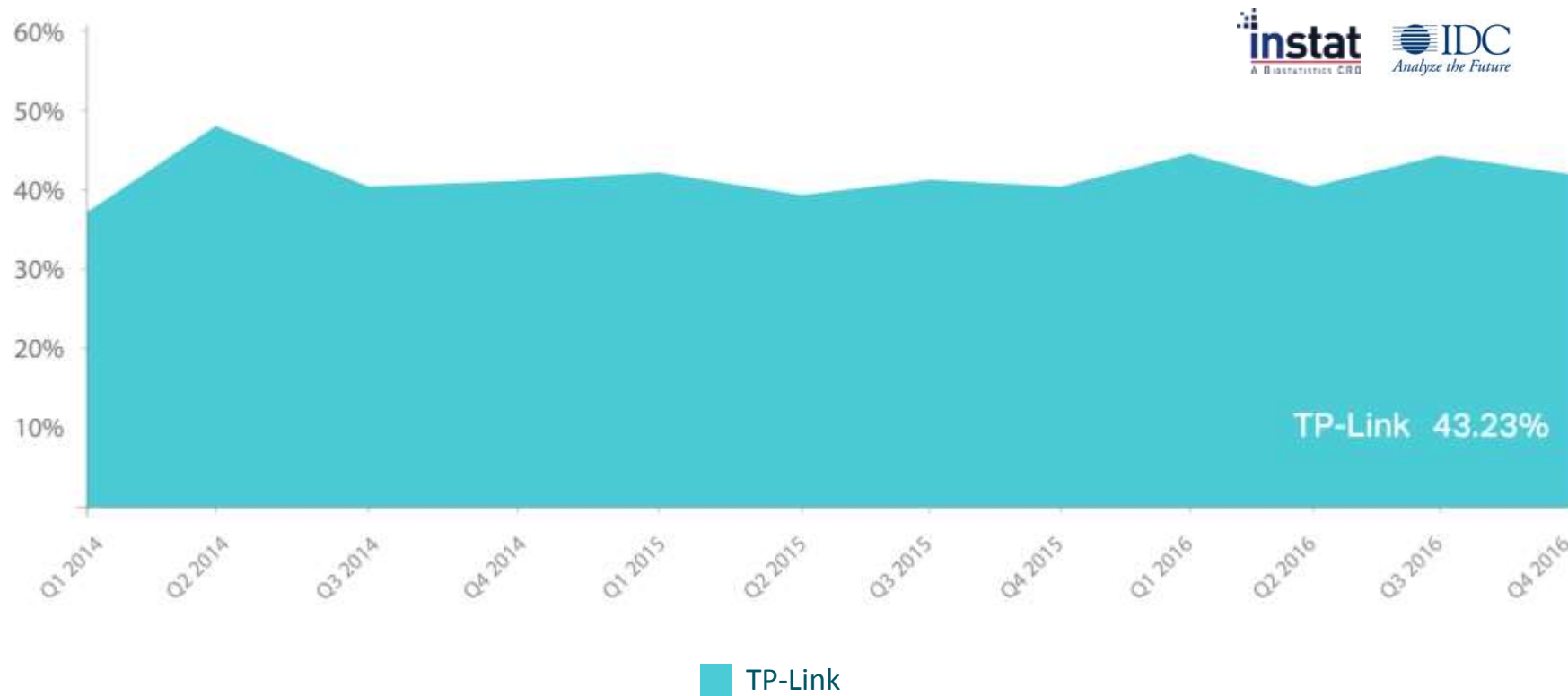
**4** Research Institutions

**8%<sup>+</sup>** Revenue Allocated to R&D

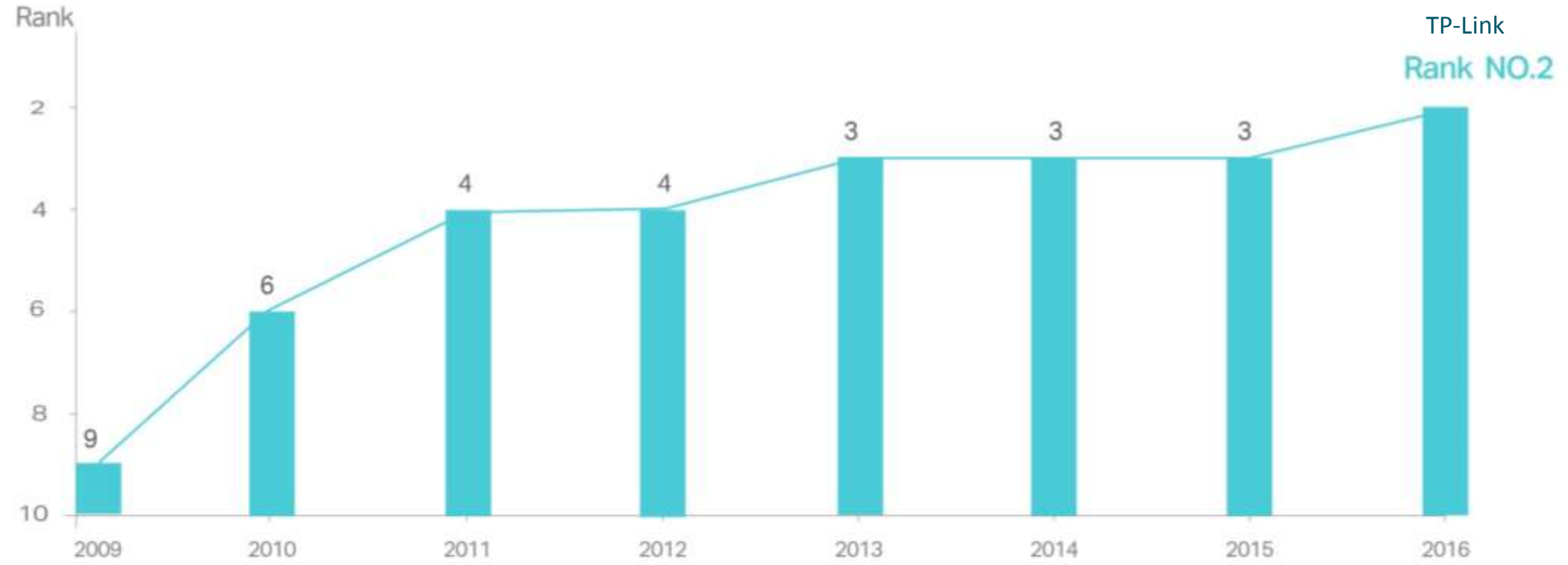
**1800<sup>+</sup>** Engineers



# World's No.1 in all Wi-Fi (Broadband) products for 25 consecutive quarters



# World's No.2 in the Ethernet Switches (by ports) Market in 2016





# Networking | SOHO

We bring the latest networking technology to your home



## Wi-Fi Routers

- Wi-Fi Routers

## Modems / Gateways

- VDSL Modems & Routers
- Cable Modems & Routers
- 3G/4G Routers
- PON SFUs & HGUs

## Network Expansion

- Range Extenders
- Powerline Adapters
- Access Points



# Networking | SMB

We connect your business  
with reliability



**JetStream  
Switches**



**Auranet Business  
Wi-Fi**



**Pharos Wireless  
Broadband**



**SafeStream  
Routers**



# Free EAP Controller Software

Easily Create and Manage a  
Scalable Business Wi-Fi Network

**Free** No  
Additional  
Expense

**Easy** No Special  
Training  
Required

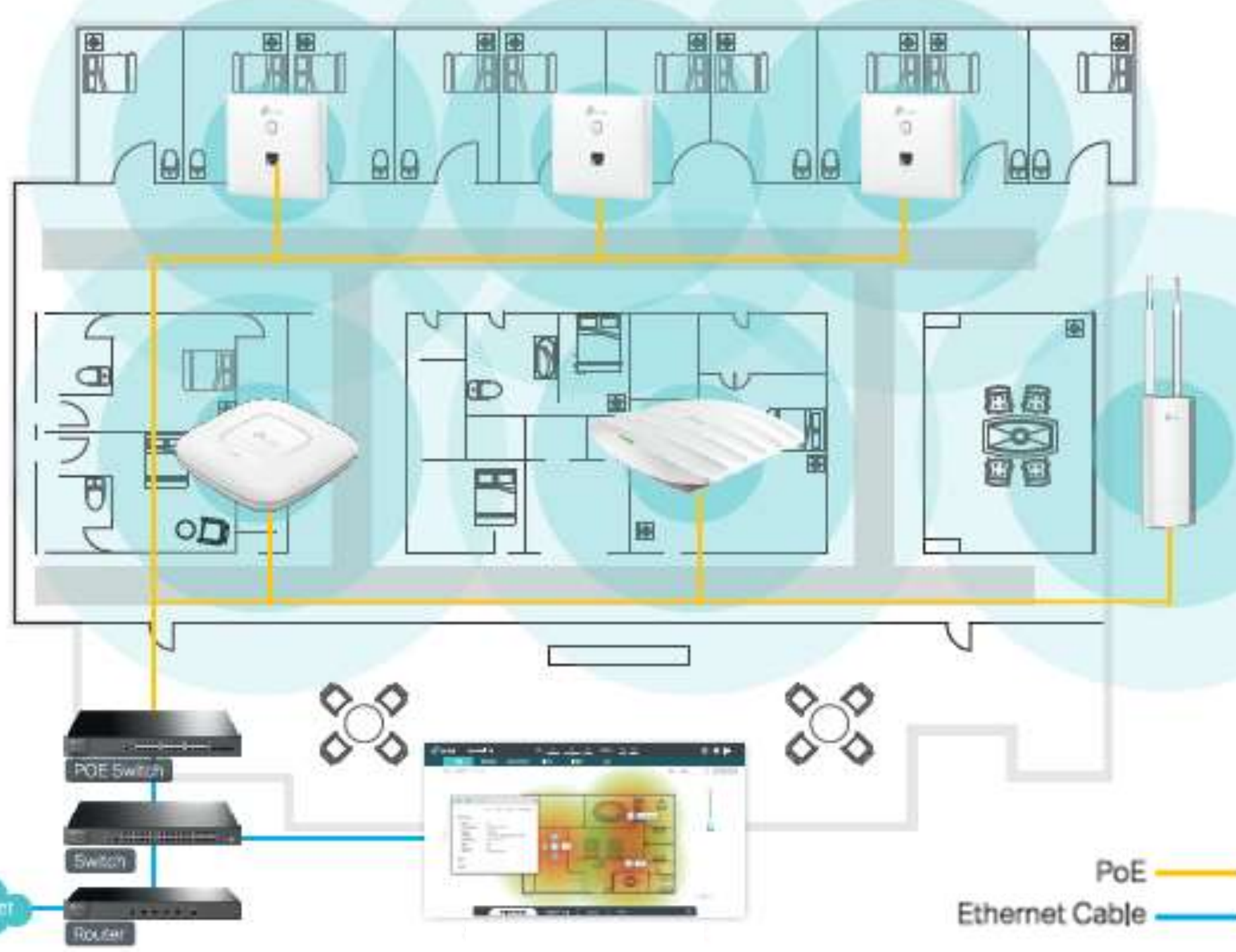






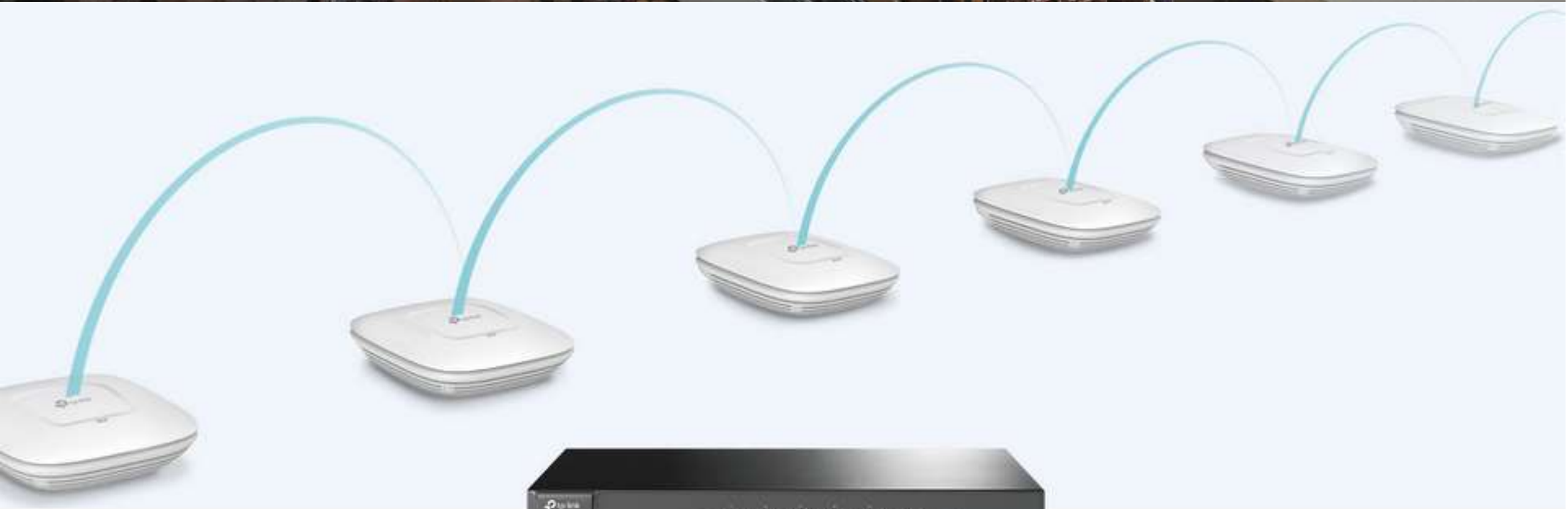
# tp-link

## Auranet Business EAP Series



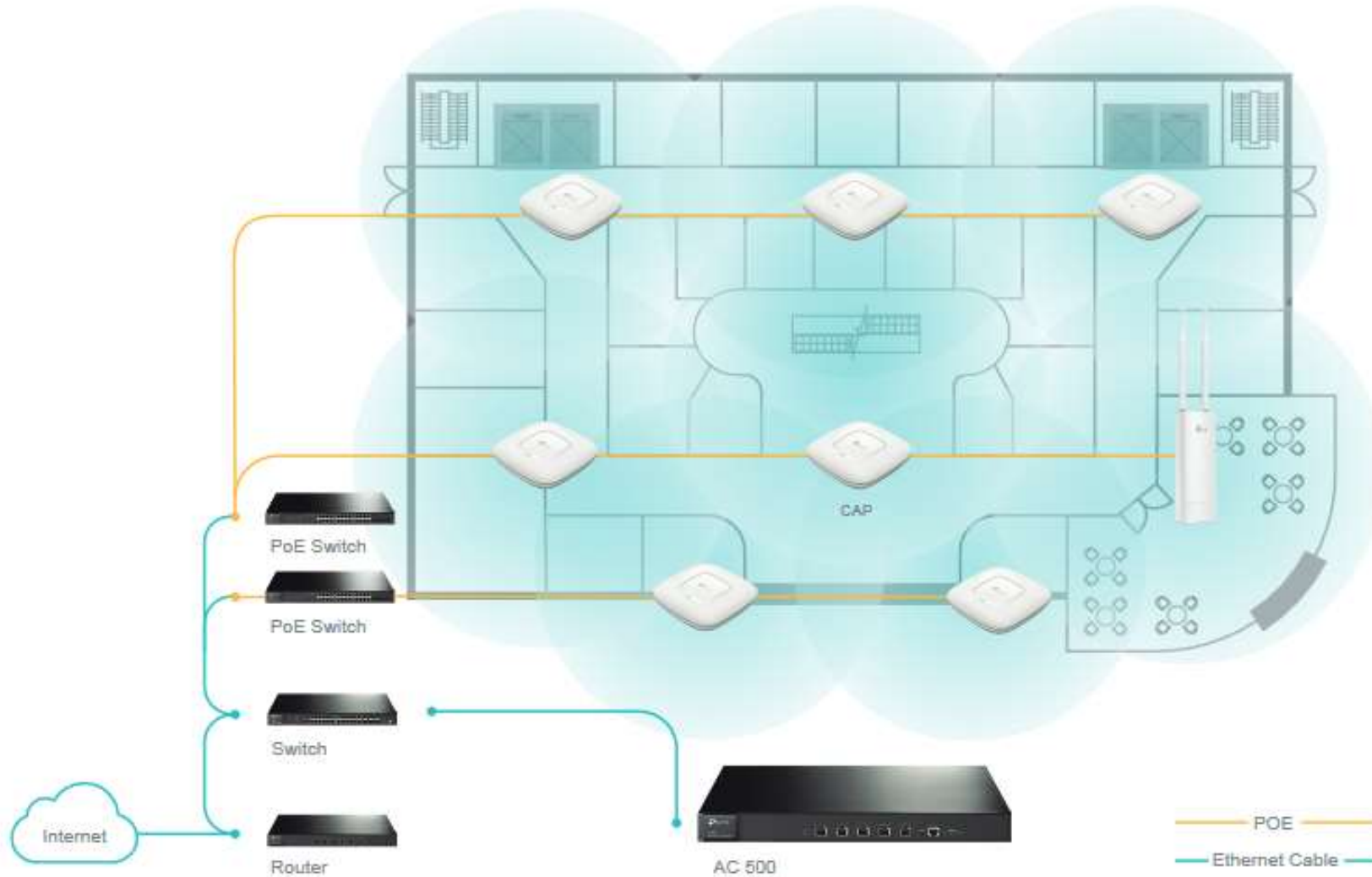
PoE ———  
Ethernet Cable ———

# Auranet Business Wi-Fi



Manage Up to 500 APs without License Fees





-  MALL
-  OFFICE
-  HOTEL
-  CAMPUS
- 



# JetStream Switches & SafeStream Routers



# 10G STACKABLE L3 SWITCH



Front Panel

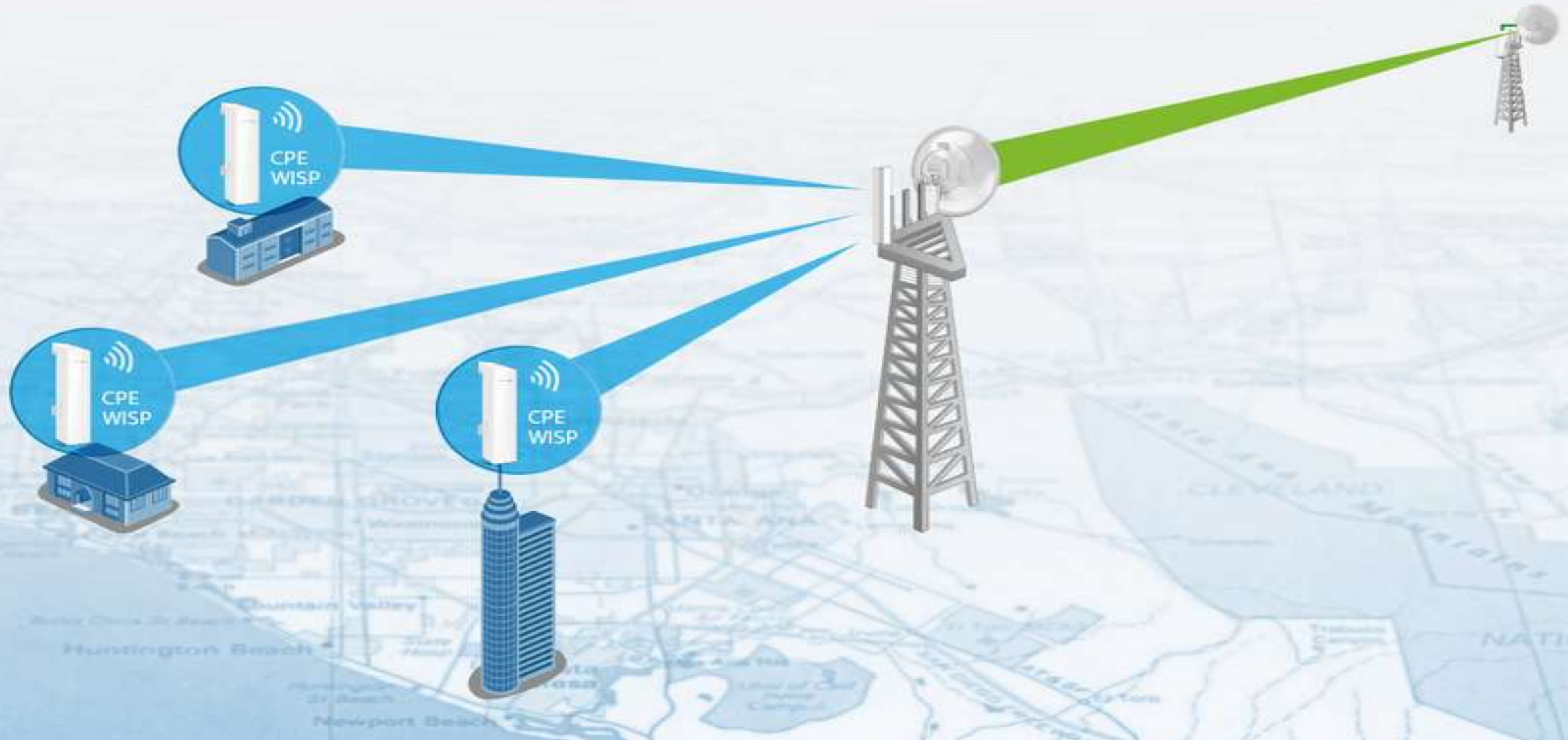
4x10G



Rear Panel



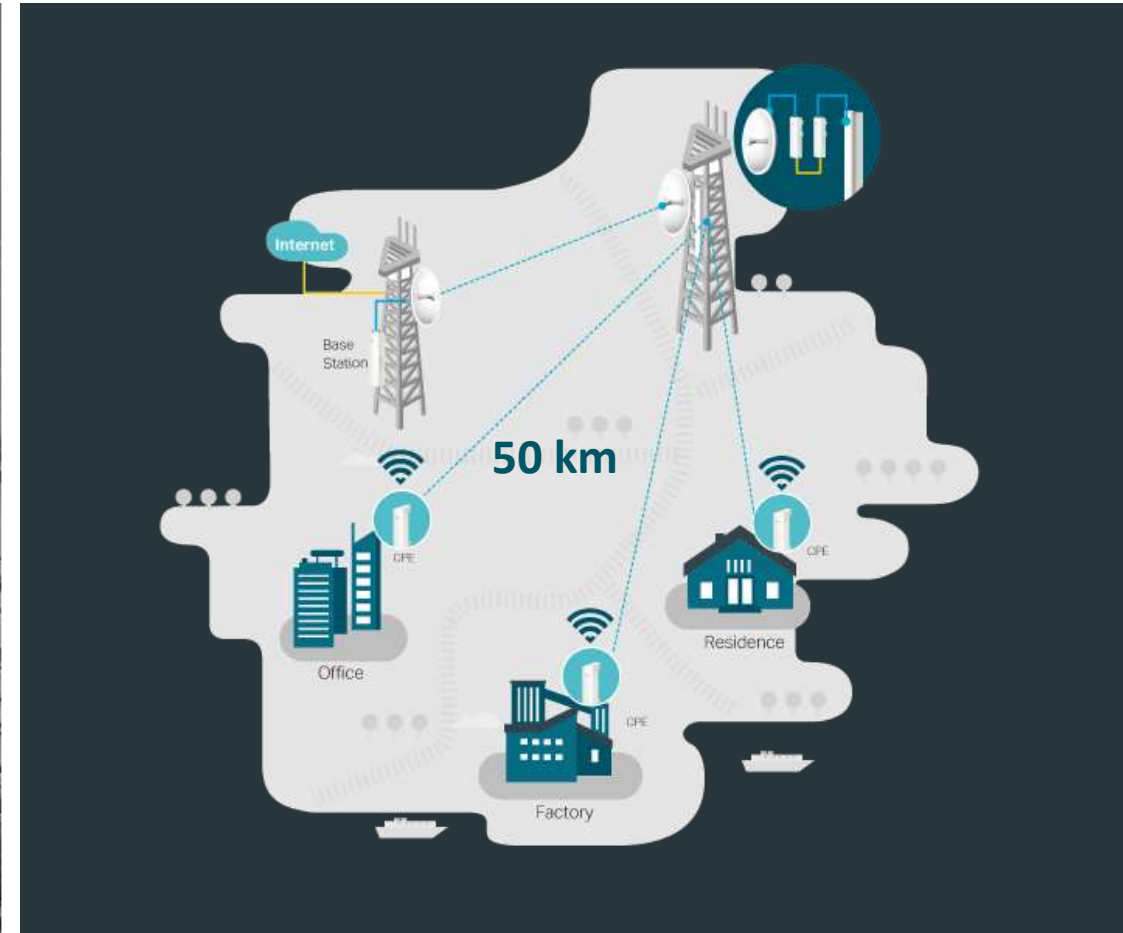
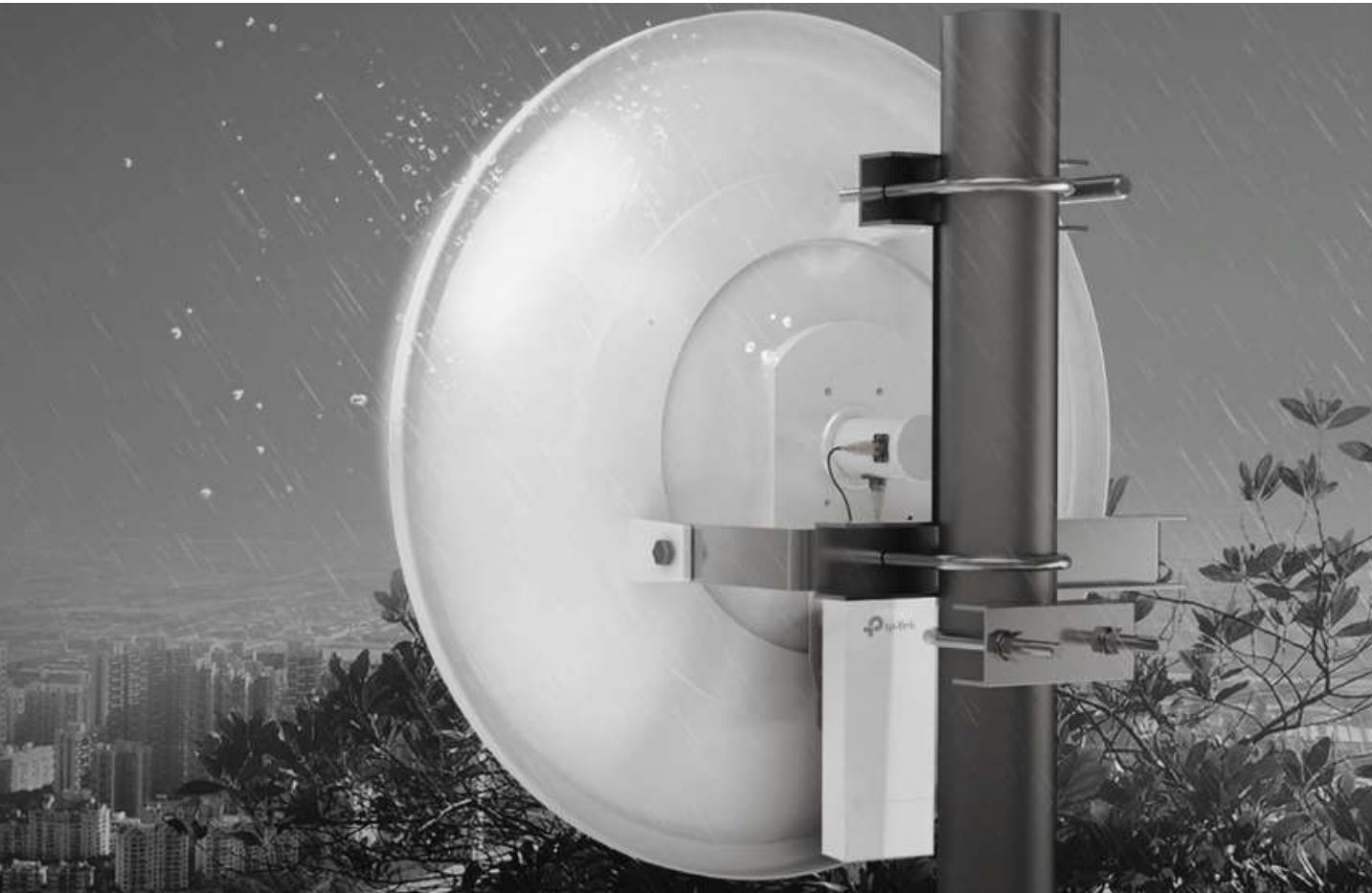








We provide the tools for internet access wherever you need it most



Our Pharos Series devices are designed to provide excellent performance in a cost-effective solution. It includes a variety of CPE and base station devices, carrier-class antennas and a centralized management platform, all flexible and ideal for applications in point-to-point (up to 50km) and point-to-multipoint networking, wireless surveillance and outdoor Wi-Fi coverage.



# Service Provider

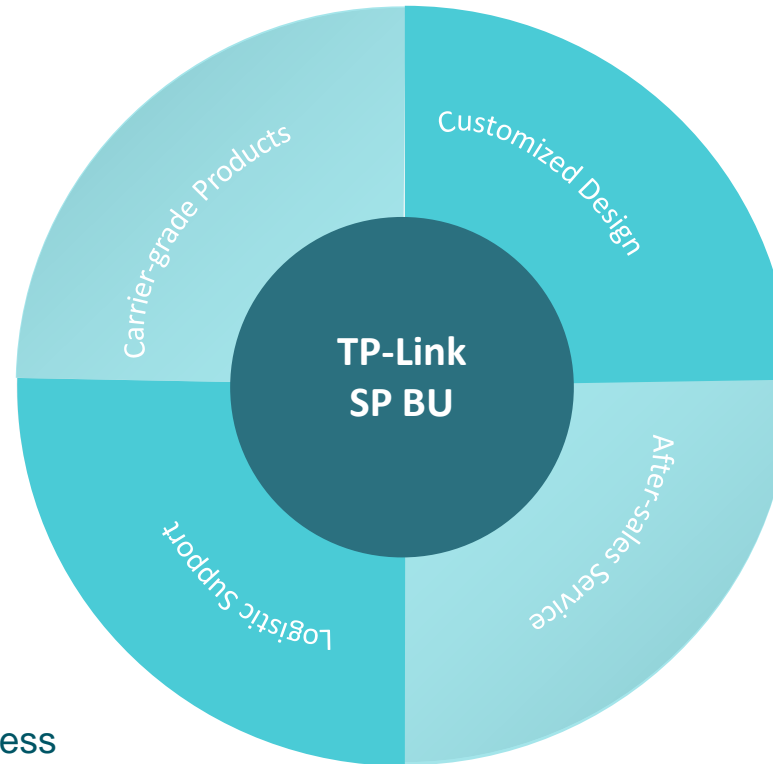
We focus on what carriers need

## ➤ Carrier-Grade Products

- Guaranteed Quality
- Standard Compliance Test
- Best Price-Performance Ratio

## ➤ Logistic Support

- Pre-Stocking Service per Forecast
- Warehouse Localization Support
- Quick & Responsive Delivery Process



## ➤ Customized Design

- Field-Tested Functions & Features
- Remote Management & Auto Provision Interoperability
- Rich Lab Certification

## ➤ After-sales Service

- Global (100+ countries) Service Coverage
- Quick Technical Service
- Thoughtful RMA Service





If you can't change your networking circumstances  
Change Your Networking Perspectives!



## Q1 2017 Indicative Business Customers

### Patmos Aktis Suites & Spa



#### **Solution:**

JetStream Switches  
Auranet EAPs  
Pharos Broadband

### Kos Art Hotel



#### **Solution:**

JetStream Switches  
Auranet EAPs

### Mani Limeni Village



#### **Solution:**

JetStream Switches  
Auranet EAPs  
Pharos Broadband



## Q1 2017 Indicative Business Customers

Mykonos  
My Villas  
Your local expert



**Solution:**  
JetStream Switches  
Auranet EAPs

LIVIN  
MYKONOS



**Solution:**  
JetStream Switches  
SafeStream Routers  
Auranet EAPs

Chania Multi Purpose Area  
Playground Sports Area



**Solution:**  
JetStream Switches  
SafeStream Routers  
Auranet CAPs



# FIND GREAT WAYS TO PROMOTE YOUR BUSINESS

<http://www.tp-link.gr/>

Thank you,

**Stamatis ILIOU**  
B2B Channel Sales Manager, Hellas & Cyprus

