



Business of **All Sizes** should have
the **Tools to Succeed!**

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- **Productivity**
- **Connectivity**
- **Mobility**
- **Security**
- **Scalability**



Productivity

Provide the right tools and
boost employee efficiency!



**Employees need to keep
in touch with clients,
suppliers, vendors,
remote employees and
hold more productive
meetings!**

**Allow for various types
of communication- so
employees can choose
which would be the
most effective: a phone
call, an instant message,
a conference session, or
a video chat!**

We offer a full portfolio of IP phones in order to provide the ideal device for every need and every user!



Basic IP phones offer simple, easy-to-use IP phones

- Support for POE
- From LCD to Capacitive Screen
- All IP phones are compatible with any third party SIP service or devices.

Mid-Range IP Phones offer mid-range capacity with a high-end design



TIP: Pair our IP phones with our UCM series of IP PBXs to get even more from your IP phones



IP Video Phones for Android offer a powerful voice, video and web portal



Our High-End IP Phones are designed for users who are often on the phone



DECT Cordless IP phones allow anyone to mobilize their VoIP solution

Enable businesses to create seamless office environments, integrate traditional phone systems into a VoIP network and efficiently manage communication costs!

GXW4216



GXW4224



GXW4232



GXW4248



HT802



HT812



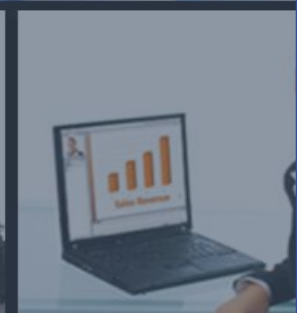
HT814

- 1-48 ports
- High Density
- Plug & Play
- Easy-to-Use
- Interoperability
- Competitive prices



Easy yet Powerful Video Communications

Take meetings and
collaboration to the next
level with video and audio
conferencing solutions.



Partner **NET**

SMART ICT DISTRIBUTION

Video Takes Your Calls to the Next Level !

GXV3275

Android Video IP Phone



- 7" touch screen
- 6 lines, 5-way audio conference and no cost 3-way video conference
- 3rd party Android™ applications include Microsoft Lync, Skype, Twitter, Facebook
- Wi-Fi PoE, Bluetooth, USB, SD, mini HDMI, EHS

- **Powerful video calling** platform with the functionality of an Android tablet
- **Run Android operating system and offer full access to the Google Play Store** to allow for calling and video conferencing with Skype, Google Hangouts and more.
- **Support device to device video calls through SIP**

GVC32xx Series

Video Conferencing System



- 1080p Full-HD video, up to 9-way video conferences, support for 3 monitor outputs through 3 HDMI outputs
- 9-way hybrid-protocol conferencing with no external MCUs/servers or extra software licenses

- Offer IP Videoconference SIP & H323 & Android application calls with apps such as Google Hangouts, Skype & more!
- Easy Webinar setup with IPVT & WebRTC
 - Full HD Video participants
 - PTZ camera
 - Bluetooth remote control
- Support for 3 screens thanks to 3 HDMI outputs
- A powerful 12x optical zoom offers robust video clarity
- Embedded MCU to allow up to 9 video attendees
- Experience the fastest possible connections speeds to maximize video quality



GAC2500

Android Enterprise Conference Phone



- 4.3" capacitive touch screen LCD
- 6 lines with 6 SIP accounts
- Dual Gigabit networks ports
- Built-in PoE

Transforming the Conference Experience

Physical Mobility – with integrated Bluetooth and Wi-Fi

Functional Mobility – bridging SIP and Android application calls with apps such as Google Hangouts, Skype & more

High Capacity – embedded 7-way conference bridge

Enhanced User Experience – sleek touch screen interface, comprehensive web UI

Flexibility – redefines the choices available for business conferencing

Connectivity

Allow employees to access and maintain a constant affiliation with their network!

GWN76XX Series

Wireless Access Point



- Works with any third party router/switch offers tremendous network throughput
- Outstanding wireless coverage range
- Market-leading security features



Range: 175 meters

SSID: 16 SSIDs per each GWN7610

Network Speeds: Dual-band Wi-Fi
with maximum throughput of
1,7GB

Client Access: Over 250
concurrent clients per GWN76XX.

User Authentication: Embedded
captive portal

Controller: Embedded full
network management capabilities
without external controllers or
single points of failure

GWN7000

Enterprise Multi-WAN Gigabit VPN Router



- Embedded Provisioning. Can control up to 500 GWN76xx WiFi access points.
 - Seven Gigabit ports, 2 WAN and 5 LAN.
 - Hardware accelerated VPN including PPTP, L2TP/IPSec and OpenVPN with speeds up to 300Mbps.
 - 1M packet/sec routing & 10Gbps aggregate switching power.
 - 3G/4G-LTE wireless uplink via USB dongle.
 - Web interface to centrally monitor/provision the entire network
- **Enterprise-grade features** in an affordable, compact, quiet & easy-to-manage
 - **No licensing fees**
 - **Fast and easy setup & management**
 - **ALL hardware/software included** as well as lifetime firmware updates
 - **Seamlessly connect** the GWN7000 router with groups of GWN76xx WiFi APs to provide wired and wireless network access
 - **A single management interface** allowing easy configuration

Mobility

Keep up with work on
any mobile device
anywhere & anytime!

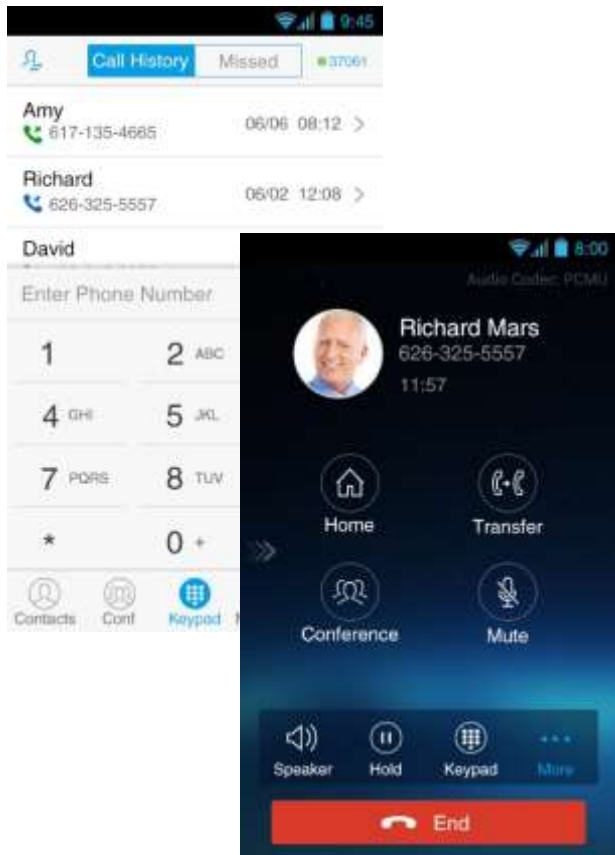




**Businesses of all sizes
interact with customers
and employees,
on- premises or
off-premises,
locally or abroad**

**Employees need to have
access to their files,
data, emails,
voicemails, faxes,
contacts etc. anywhere
and anytime.**

Free Softphone Application for Android™ and iOS



Grandstream Wave is a FREE softphone application that allows users to make and receive voice calls through up to 6 different business or residential SIP accounts on any Android™ device from anywhere in the world.

- Supports G.711μ/a, G.722 (HD-audio), G.726-32, G.729, GSM, iLBC, Opus and Speex codecs
- Security features include SIP over TLS and 128/256-bit SRTP
- Up to 6-way audio conference
- 24 virtual BLF keys

Security

Protect any business location during business hour or after-hours!



**Security solutions
should not only record
and monitor video
feeds but should also
efficiently alert users
when a security event
occurs!**

Cameras & Video Door Phones



Video surveillance

- Easy Deployment & Use
- Flexibility
- Competitive pricing
- SIP extension
- Interoperability with any SIP PBX
- ONVIF compatibility
- In-built mic & speaker
- Supports Motion Detection and can send notifications when security events occur to IP Video Phones, IP Phones, screenshot to email and more



**Security, protection and facility management
all integrated into your communications
network solution.**

SIP Video DoorPhone

- Employee Time Attendance
- Built-in RFID chip reader for keyless entry
- Access control
- Video intercom
- Security recording needs




**TIP : The IP Door Access
Camera integrates with
the UCM6200 series to
create the ideal
entrance solution.**

- Modern Design
- Exceptional Quality
 - Durability
 - Reliability
 - Affordable
- Compatible with any SIP Video endpoint

Scalability

Accommodate larger workloads while maintaining consistent and acceptable levels of performance!



Enterprises have different communications requirements. However, they all require solutions that are robust, reliable, and have the ability to easily grow with them!

UCM series

These award-winning IP PBXs offer an advanced set of features with

- No licensing fees,
- No upgrade fees
- No costs per features.

Enjoy smooth and easy network integration with the UCM series of IP PBXs.

Support from 500 users, all the way up to 2000 users on our UCM6510 series, these IP PBXs provide the anchor to any communications network solution.



UCM6202



UCM6208



UCM6510

ZERO
CONFIG

Out of the box

500
users

2000 users

SECURE

Advanced security

Gigabit

100Mbps

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Auto-attendant

REC

Call recording

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Integration

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Full functionality

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VoIP

SEP

IP phone

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System backup

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Mobile to mobile

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Fax to voice

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Presence

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...
...

Location

Partner **NET**

SMART ICT DISTRIBUTION

Product Interoperability

IP-PBX and Softswitch



ITSPs



Product Interoperability

Door Intercom



VoIP Applications, Services, and Hardware



Video Management Systems



Driving network video through global standardization



Awards & Recognition



15 time winner



9 time winner



2 time winner



Global Presence



United States – Venezuela – Morocco – China - Malaysia

Over 10 Years of Growth and Innovation...



GRANDSTREAM

CONNECTING THE WORLD

- **Founded in 2002**
- **Over 600 employees**
- **Product Portfolio contains over 40 products: *Video Conferencing System, Audio Conference Phone, 17 different IP Phones, 5 ATAs, 10 IP Surveillance cameras, & 2 IP PBXs***
- **Primarily serving small-to-medium size businesses (SMBs) and consumer markets**

US



Boston - Headquarters
Los Angeles, CA
Dallas, TX

China



Hanghou, Shenzhen
Hong Kong - Warehouse

Morocco



Casablanca - Support Center, EMEA

Venezuela



Venezuela- Support Center, LATM

Netherlands



Moerdijk - Warehouse

Benefits of Our Solutions

- Connect offices and employees to access the same communications system features as the headquarters via desktop, mobile phone, video phone, video conference system, etc
- Reduce long distance calling costs and cellular charges; cuts travel costs
- Low upfront system costs and no long-term equipment and service costs.
- Telepresence and video conferencing technologies help to unite and manage off-site employees and far more productive meetings
- Strengthens customer service by using features like IVR and call routing queues for superior call handling

Easy-to-use

Easy to Deploy

Affordable

Scalable

Full Integrated Portfolio

Have No Licence Fees or Other Hidden Fees

a few words about PartnerNET

PartnerNET, for more than 20 years, is a value added distributor of **IP Telecommunications products, Video Conferencing Systems, Wireless and Wired Network Solutions and Network Security products** as well as **cloud back up software**, representing some of the largest smart ICT manufacturers worldwide.

PartnerNET's supreme solutions cover all the needs of small and large enterprises and organizations, offering solutions in physical, virtual and cloud environments.

The company offers:

- ✓ a full range of products
- ✓ tailor-made solutions
- ✓ continuous support
- ✓ continuous educational partner programs
- ✓ next business day delivery

Our Brands



Partner network 700+



**Thank You!
Questions?**

www.partnernet.gr