



Enhancing business through flexible integration solutions

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UNIFY



Agenda



**OpenScape
Business**



**Deployment &
Maintenance**



Integration



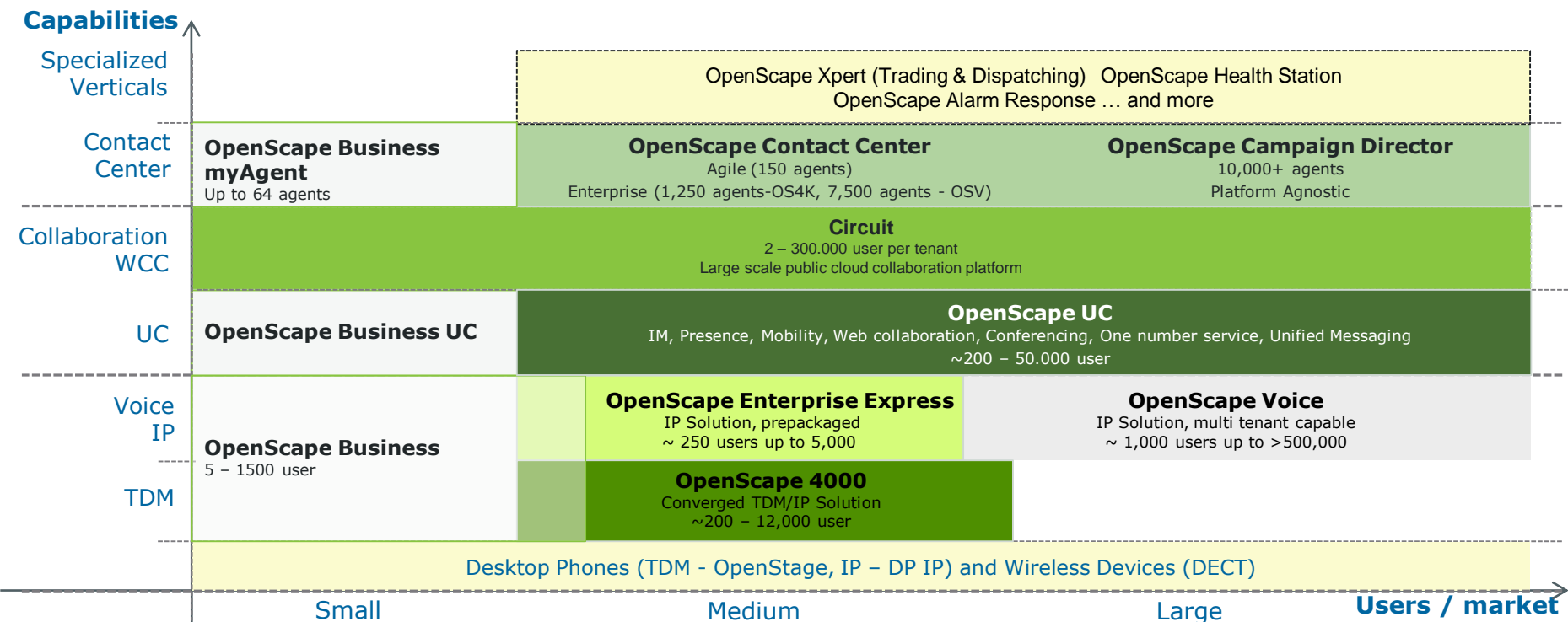
Circuit



Security

Position of UNIFY / ATOS Portfolio

Digital Workplace



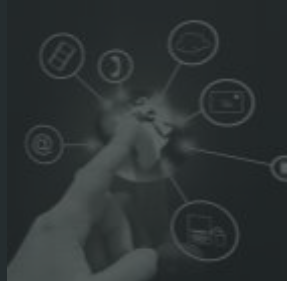
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OpenScape Business for SME customers



4.8 Million Users +



700.000 UC Users+



140.000+
worldwide



2024
Support Commitment



Roadmap 2018+



Growth+
in 2017



1000+
Channel Partners



Award-Winning



70+ countries



Customers+



Certified
(environmental label)



180+
SIP Provider certified

More than 4.8 Million Users worldwide benefit from OpenScape Business

- ▶ Industry (ex. Automotive)
- ▶ Public Sector (Government)
- ▶ Finance
- ▶ Hotel / Hospitality
- ▶ Marketing Agencies
- ▶ Branch Solutions (Retail)
- ▶ Small and Midsized Customers across all Industries



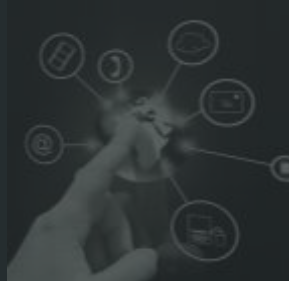
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Easy deployment

- All-in-one box
- First installation and configuration via Wizards (80% of configuration options)
- Basic / Advanced / Expert mode for different user roles
- More than 100 ITSP Profiles covering worldwide providers
- Mass Data Deployment via Excel
- Connection and sync with Active Directory

coming next



Support of any given end-customer infrastructure

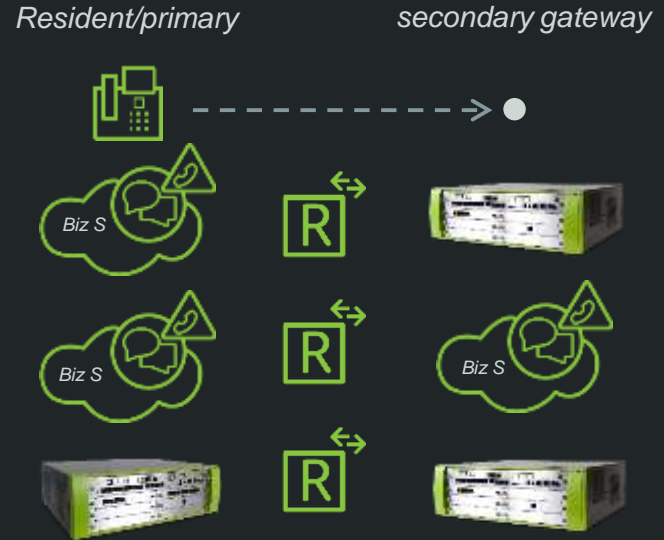
Easy maintenance

- Remote Service Plugin (RSP)
- License Control
- Different log modes for 'easy to read' trace logs
- SNMP support
- Error / warning tips on Deployment tool

Enhanced Redundancy for IP Telephony

Keep business communication alive in case of an outage:

- **Redundancy now possible** between all model variants (X/X, S/S, S/X, X/S)
- IP Phones (HFA) can **register to a secondary gateway** in case of an outage (system or network related)
- **New OpenScape Business Redundancy User license option** meets customer needs
- **Based on the current reliable concept** between OSBiz S and X (Gateway)



Provides even more survivability options for customers to keep customer interaction alive

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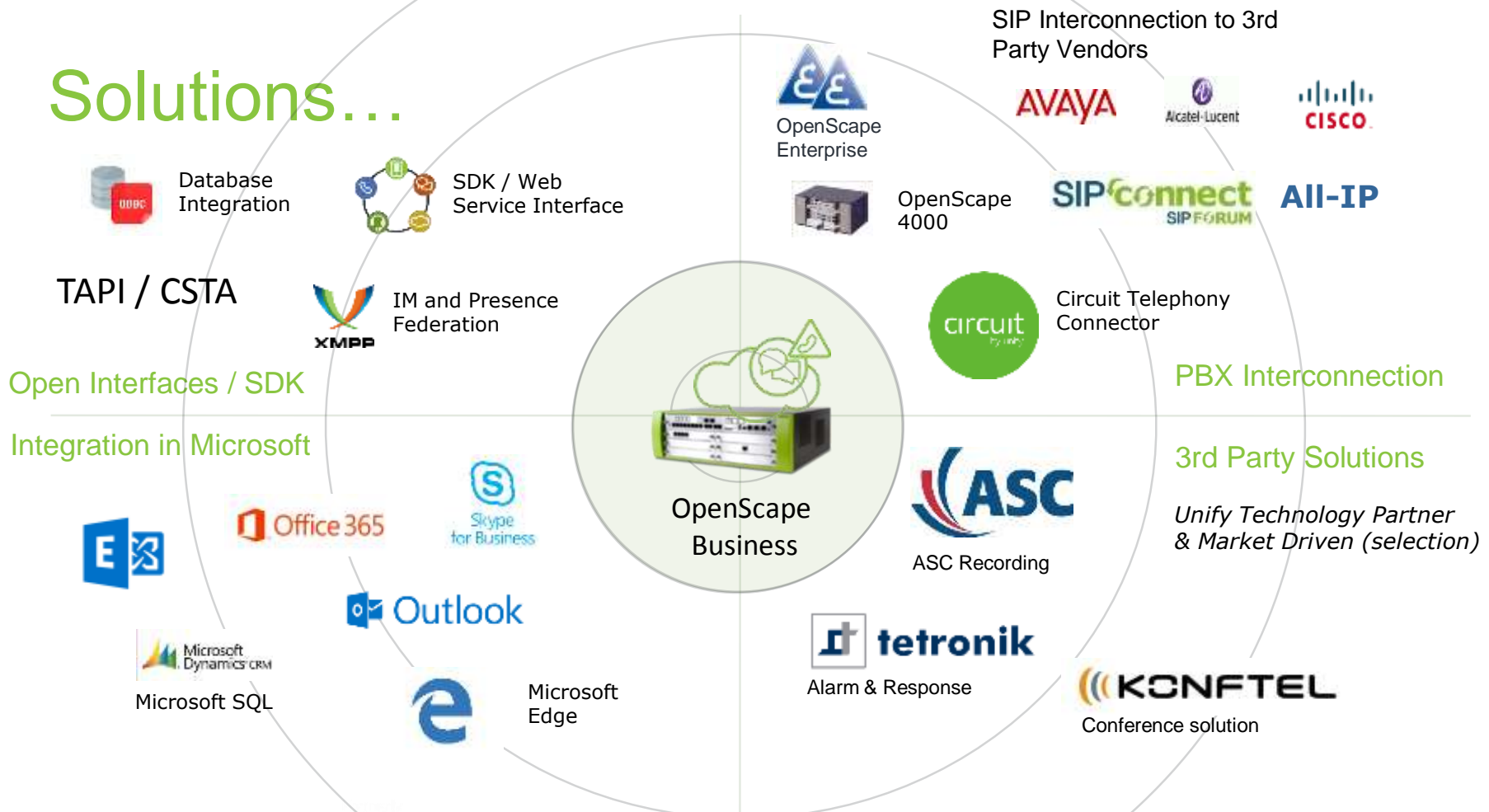


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Solutions...



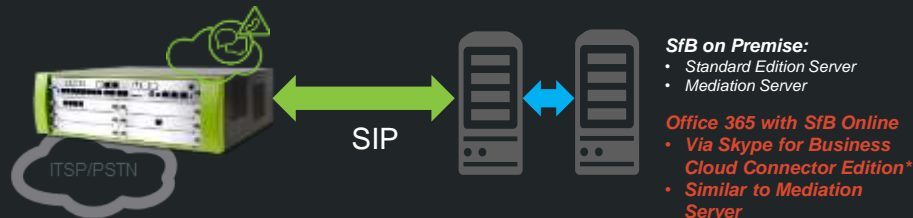
Interworking with Skype for Business

Providing Telephony Connectivity from OSBiz to SfB

- **Voice Interworking** with existing Skype for Business environments
 - OSBiz „networked“ with SfB „on-premise“

Supporting Office 365 with SfB „online“ via Microsoft Cloud Connector*

- **Adding important and powerful Telephony Features** to a pure „Collaboration“ focused Skype for Business Solution
- **SfB Client** is connected like a Mobility Extension



For Multilocation environments and/or customers just want to „close“ their telephony gaps

Application Launcher

Easy way to connect 3rd party business applications

Enhanced productivity and customer services by handling over caller information (incoming or outgoing calls) from OpenScape Business into existing customer CRM apps.

Launch of customer application based on:

- **Batch file** execution
- **URL execution** (e.g. online phone books, localization via Google maps, etc)

Flexible **pop up** with customizable action buttons

No expert programming experience required



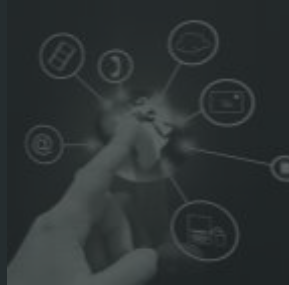
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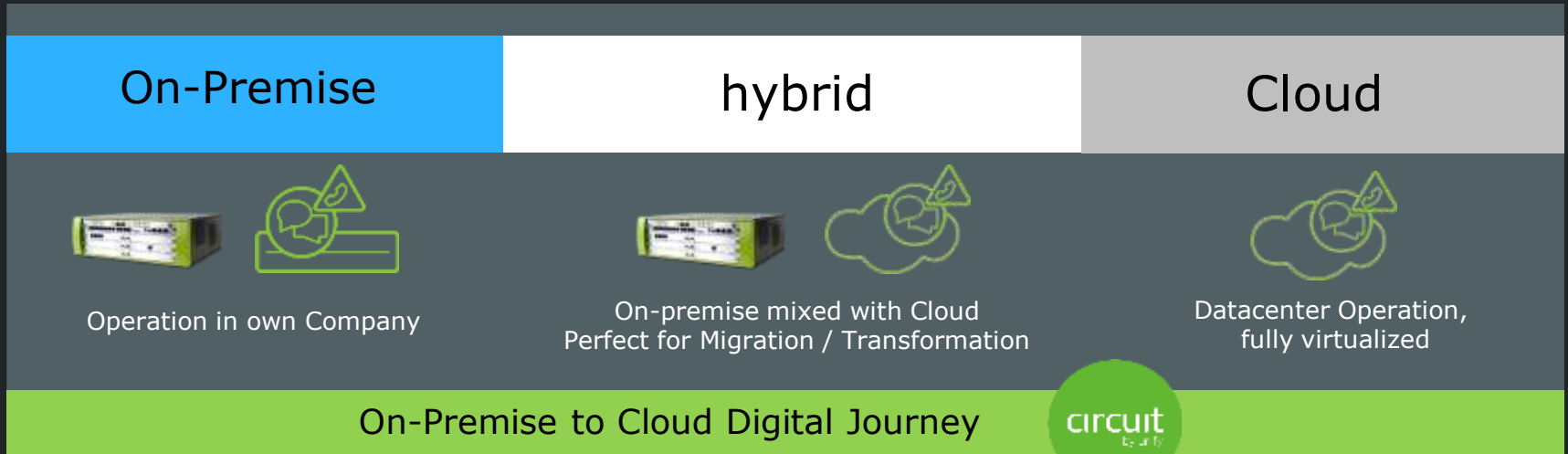


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OpenScape Business - always the right choice



„All-IN-ONE“ and „All-IP-Ready“ Solution for any existing infrastructure:
Stand-Alone or Multi-Site Networks–Digital, hybrid, pure IP or cloud based

OpenScape Business + Circuit - better together



Feature Rich Voice & UC

Mobility / Contact Center

Communication Platform
on-premise / hosted / Private Cloud

All-In-One

Natural Experience / Chat

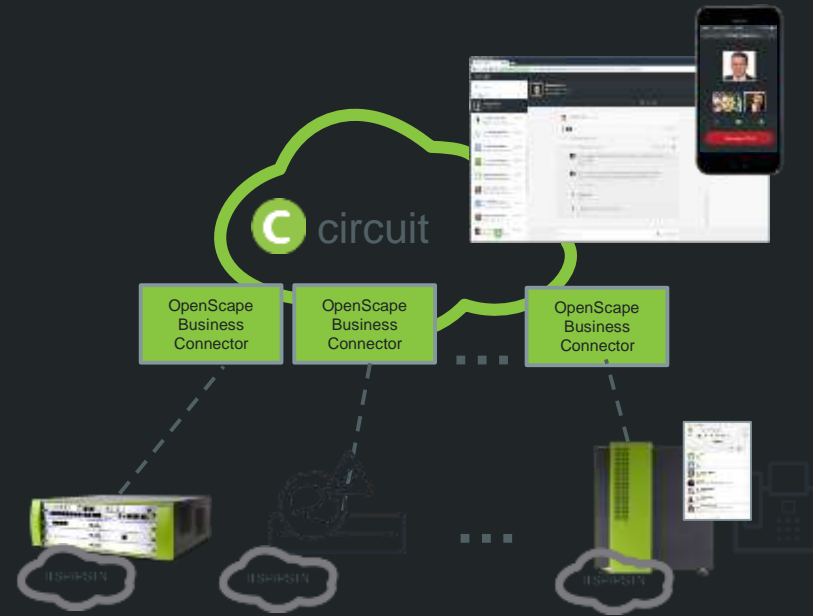
Video / Screen & FileShare

Cloud / SaaS

Teamwork
Collaboration





OpenScape Business meets Circuit

- OpenScape Business provides the ITSP/PSTN Gateway for **Circuit** and even more...
- ONE NUMBER SERVICE for OpenScape Business and Circuit Users
- SIP Interconnection between Circuit and OpenScape Business via hUTC



The New Way to Work – on top offering for OpenScape Business
Learn more about Circuit and visit www.yourcircuit.com

Circuit solutions examples

- Skype connector 
- Microsoft exchange connector 
- Circuit for Outlook Add in 
- Google Drive Connector 
- XMPP

Introducing Circuit Meeting Room



Extend the collaborative power of Circuit with the integrated conference room solution, **Circuit Meeting Room** – it's the collaboration-space enabler of the digital workplace.



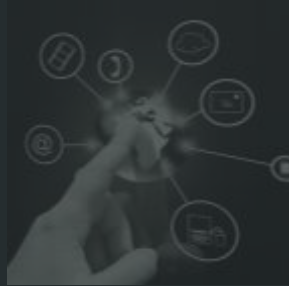
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EU-GDPR May, 25th 2018

What does it mean for Unify?

Please ensure to be **always on SSP and latest Software level** to follow product audits to keep GDPR conformity

Find further information within Unify Partner Portal – OpenScape Business Whitepaper GDPR

Phased Out older products (ex. **OpenScape Office, HiPath 3000 etc**) that are not considered as part of our portfolio audits.

To become and stay GDPR compliant please use our flexible upgrade programs to OpenScape Business



Our Commitment to the General Data Protection Regulation (GDPR)

The most significant change to data protection laws for over 20 years comes into force on 25 May 2018. The GDPR regulates the handling of personal data of European Citizens and residents irrespective of their location and therefore has implications for the handling of personal data globally.

Unify has always been committed to protection of personal data, with accreditation under ISO 27001, and now as the perfect combination and collaboration specified within the, we are fully committed to compliance with both the spirit and letter of the GDPR.

Since we act as both a Data Controller and a Data Processor as defined by the Regulation, we are undertaking a number of activities in preparation of its enactment including:

- auditing all of our processes and systems that handle personal data to ensure compliance
- engaging with partner technology, organisations and application providers to ensure that the appropriate data processing agreements exist between us
- contacting customers, partners and other parties as necessary to reconfirm their permission to handle their personal data
- updating web & marketing assets, partner and customer tools, to ensure that the capture of personal data captured is explicitly permitted
- auditing our product portfolio to ensure that the functionality and source terms are compliant and also supportive of GDPR compliance among customers, partners and users
- fully leveraging the benefits of cloud to minimise application risk for our customers and partners

As a product developer, we want our users, customers and partners to be completely satisfied and to be confident that our products, services and business tools will support their own compliance with GDPR both by design and by default. Additionally, as a Unify Partner, we can offer technical and expert support in achieving your own GDPR goals.

We are proud to be a trusted partner to its clients, and Unify as part of this is fully committed to winning and delivering your trust for years to come.

If you have any queries about our GDPR activities, then please contact us on GDPR@unify.net.

Jan Christophers, CEO
Unify, an OpenScape Group

[Link to UNIFY information](#)

#Customer delighted
#Thanks @team



Thank you - Ευχαριστώ

