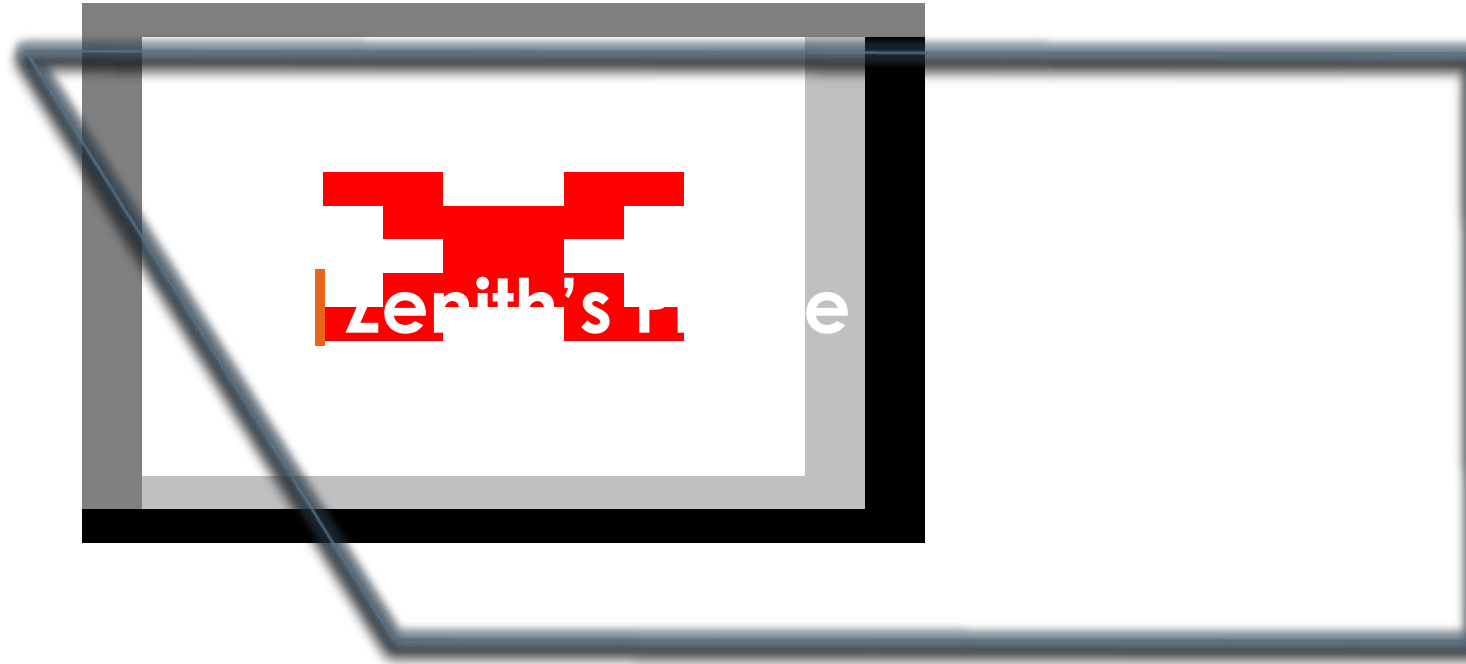


Cultivate a Collaborative Environment

Dimitrios Mikedis
ICT Manager, ZENITH S.A.





Mission and Vision

ZeniΘ → The 1st provider of integrated energy in Greece

Having 20 years of **history** and **experience**, **international know-how** of **Eni** and deep understanding of our customers' needs, we work systematically to **offer new, advanced services and products** at competitive prices, leverage to the **Add – On services**, helping our customers to build an energy saving culture.

ZeniΘ

Κορυφαία ενέργεια.

PanHellenic presence, expanding our operations to embrace customers throughout the country with **DUAL ENERGY** service.

Vision: to be the **trusted provider** of energy through customer **excellence** and continuous **value proposition**

Zenith's History: a Continuous Story of Achievement

Our successful history starts **back in 2000**
It is the result of a successful collaboration between two particularly important group of companies:

the Greek Gas State Company



51%

the Italian ENI, which is awarded the management.



49%

Data Center

ERP

Billing Gas & EE

CRM

Enterprise Service Bus

New IT platform



Zenith

Rebranding

1/1/2018: The 1st dual offer Gas and Electricity



May 2018

Eni has 100% of Zenith after 18 years of successful management & results



2000



SUPPLY-DISTRIBUTION

2016



SUPPLY



DISTRIBUTION

2017

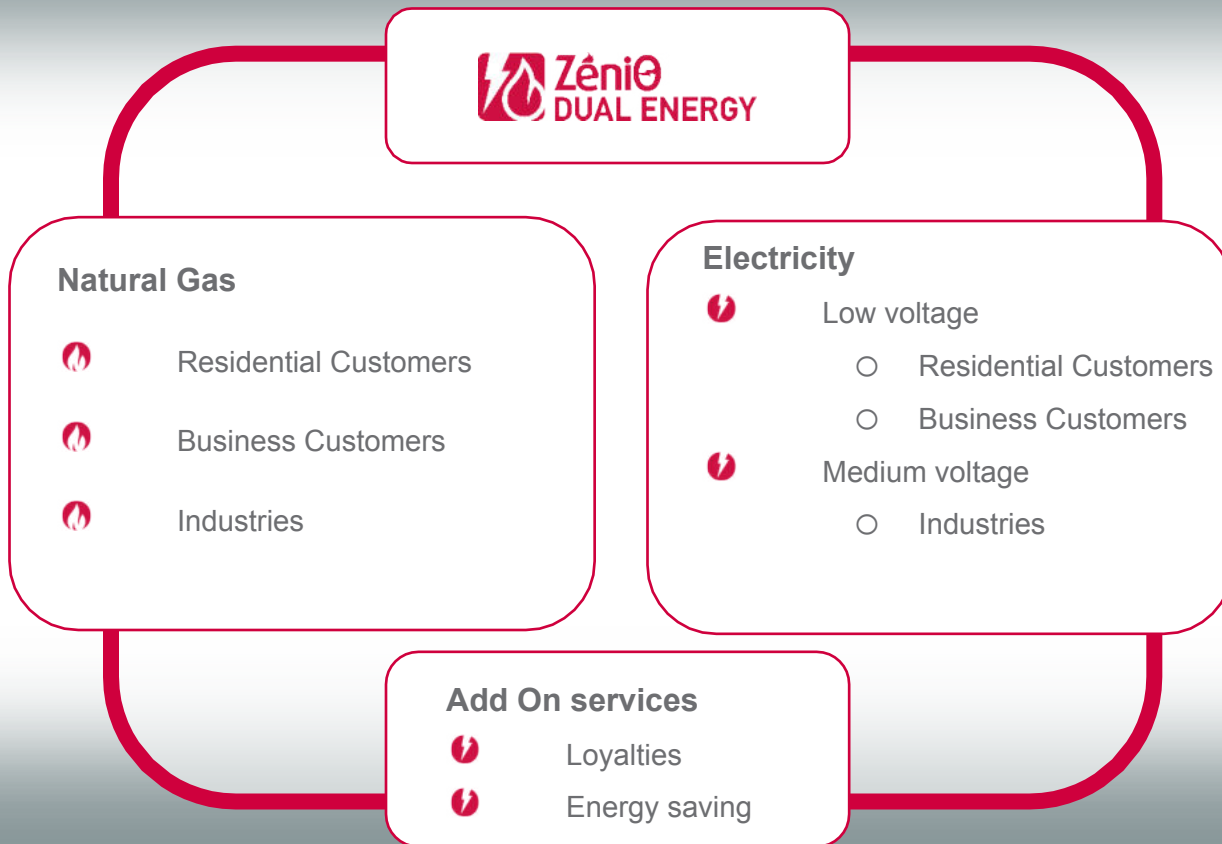
Unbundling Supply - Distribution



Sponsor of National Team

2018

Individual and Combined Energy Products





The Market is Changing

Collaboration for Digital Business:

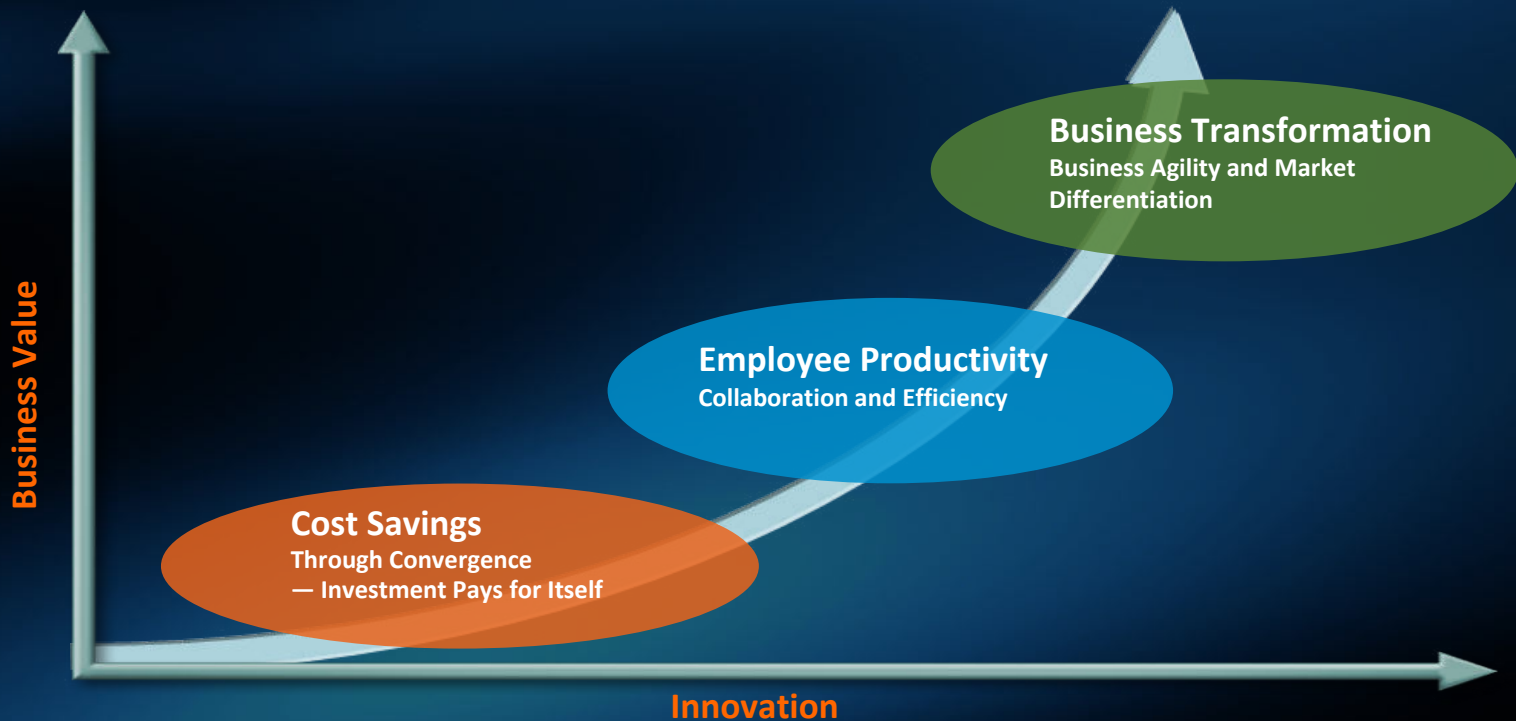
- Extend Telephony with Video
- Bring Teams together
- Locate and Access Remote Experts
- Enable Mobile Workers and BYOD
- New ways to interact with customers/partners
- Deliver online events and trainings



| Collaboration is the Foundation to Cultivate:

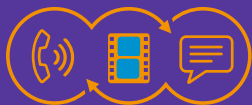
- Productivity
- Customer Satisfaction
- Employee Engagement
- Innovation & Growth
- Cost Control

Collaboration Drive Business Value in 3 Key Ways

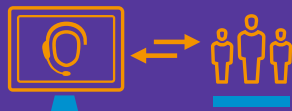


Cisco Collaboration Portfolio

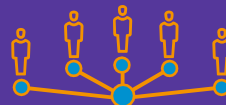
Unified
Communications



Customer
Care



Conferencing

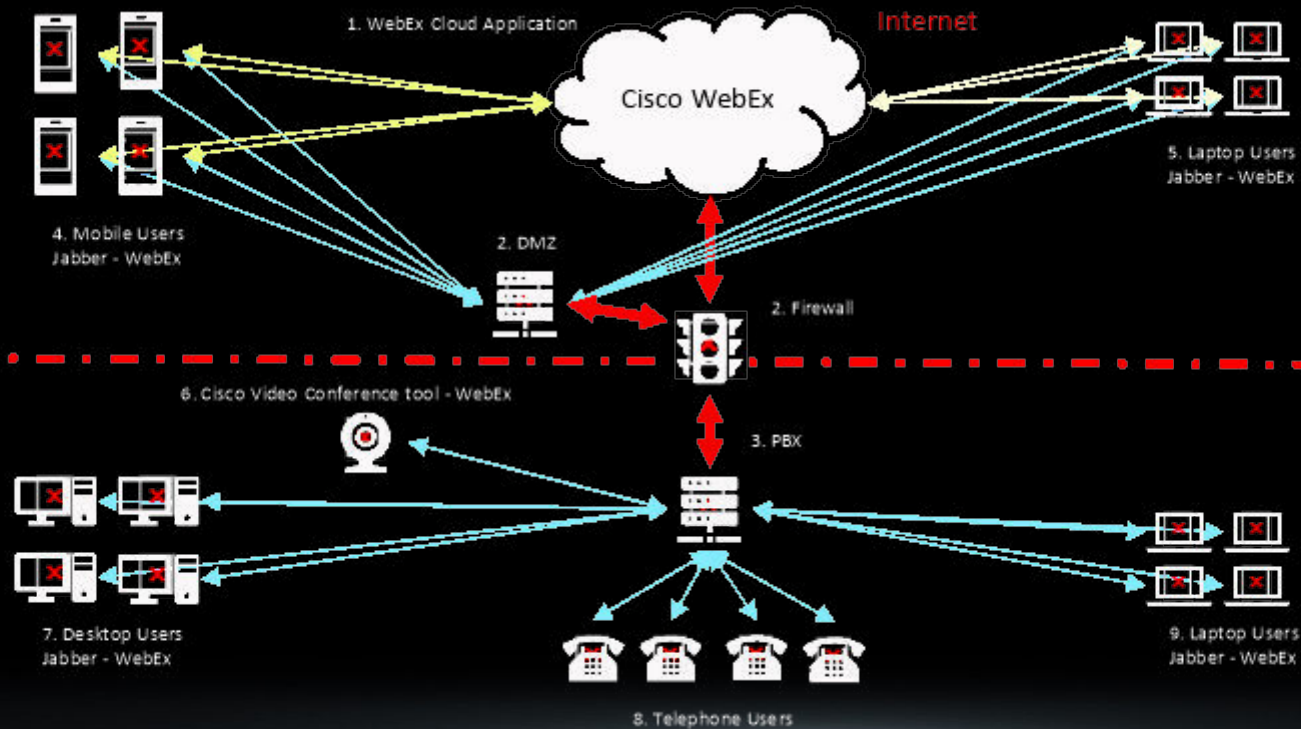


Collaboration
Endpoints

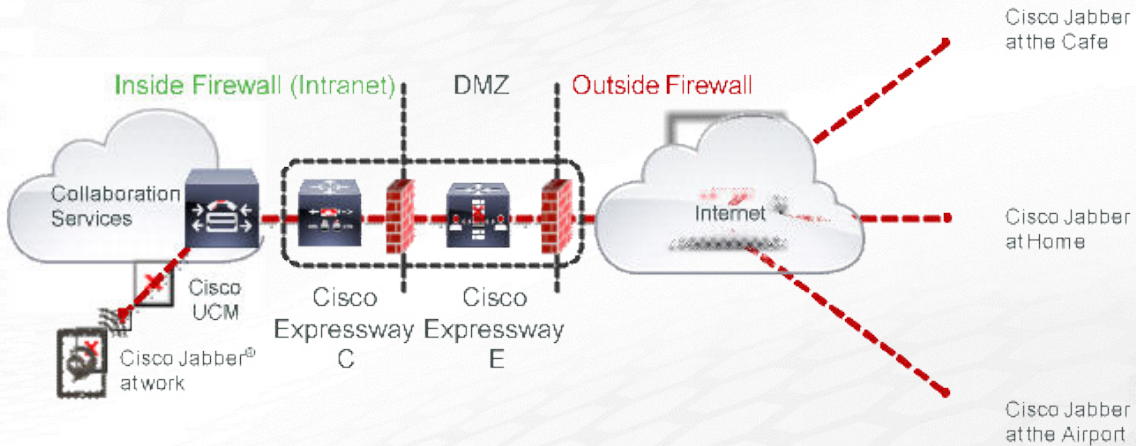


End to End Solution

Cisco UCC Infrastructure

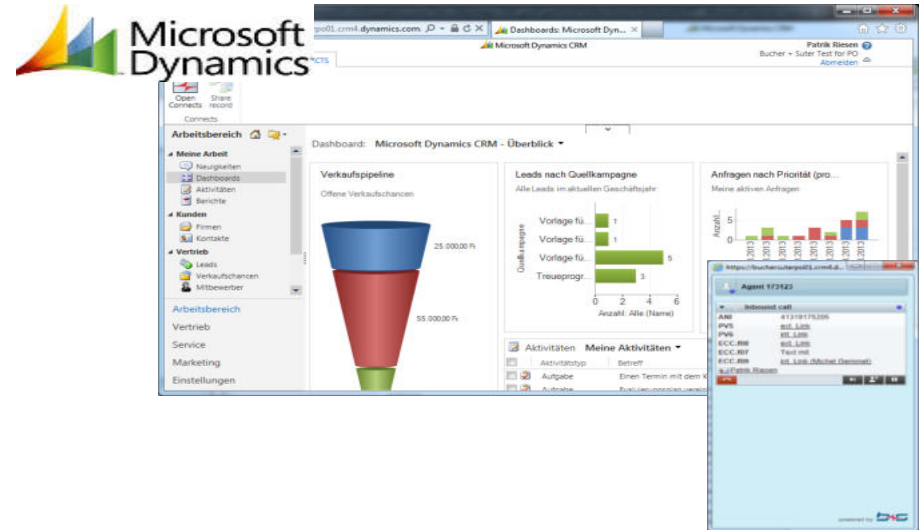


Cisco Jabber Mobile Users as Productive on the Road as in the Office



- Use Jabber as you move between networks
- Security choice: No VPN required
 - 1) Secure only Jabber
 - 2) Personal data is not connected to the network
 - 3) Single Sign on

UCCX with CRM Connector

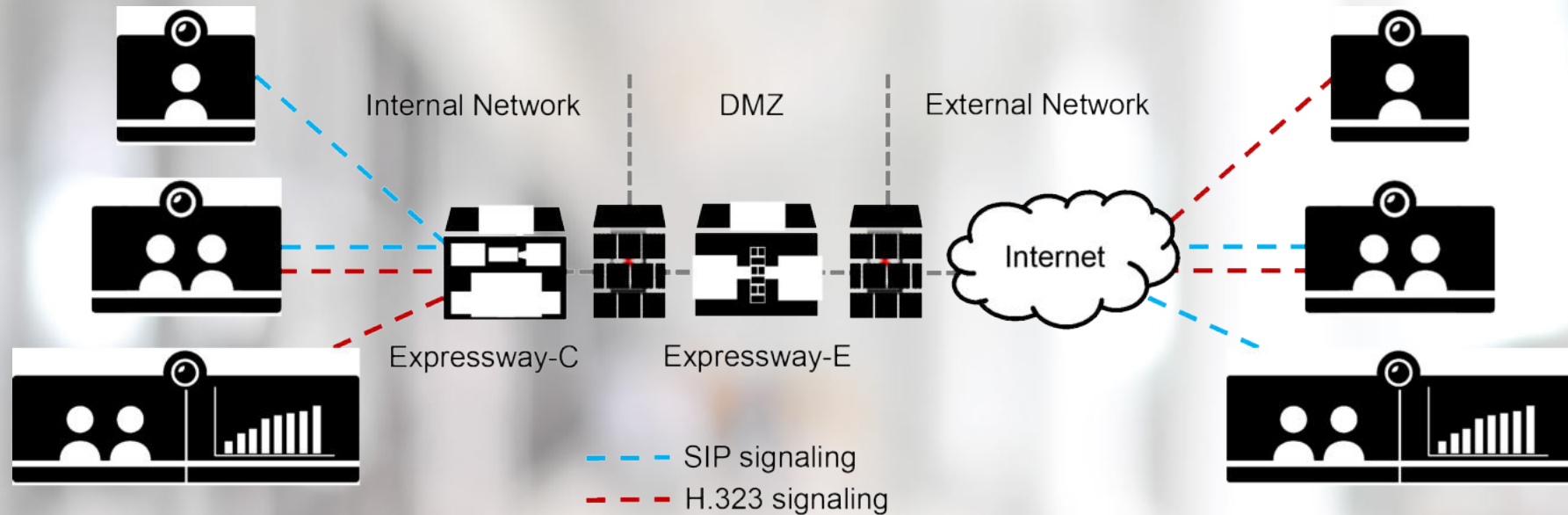


| All Dimensions

People / Technology / Space



SIP & H.323 Video Call Control



H.323 Gatekeeper & SIP Registrar providing standards-based interop and video support for Cisco & 3rd party endpoints

Highlights



Discover the power
and possibility of
collaboration



Cultivate a System
Perspective



Adopt an Innovation
Mindset

| Benefits

- Integrated collaboration experience: embraces mobility, video and cloud
- Reduced costs, simplify management
- Heightened emphasis on workplace productivity
- Collaborate beyond corporate boundaries
- Mitigate security and compliance risks

Closing thoughts



Deliver a
connected digital
experience



Improve key
business
outcomes



Cisco has a
solution for your
business



Cisco is your
trusted partner

Why Choose Cisco

- Market Leader
- Unique architecture covering IPT, Video, Contact Center
- Focus on usability → drives adoption
- Feature rich – innovation & Development
- Secure and tested
- Interoperable
- Top quality
- High level of support

| Why Choose Space Hellas



Design & Implementation



Advanced & Professional Services



Technical Support & Maintenance



Training



24/7 Service Desk



NOC & SOC



